



## TARGET MARKET DETERMINATION

- Made by:** Great Northern Minerals Limited (ACN 000 002 111) (**Company**).
- Product:** New Listed Options (**New Listed Options**) in connection with the Placement Offer, Lead Manager Offer and Management Offer under a prospectus dated 29 June 2023 (**Prospectus**).
- Effective date:** 29 June 2023

This target market determination (**TMD**) has been prepared by the Company in respect of:

- (i) an options offer of 33,333,333 New Listed Options to the Placement Participants in relation to the Company's placement of 33,333,333 Shares (post-Consolidation) free-attaching on a 1:1 basis to the Shares (**Placement Offer**);
- (ii) an options offer of 20,000,000 New Listed Options to CPS Capital Group Pty Ltd as part consideration for the services they are providing pursuant to the Lead Manager Mandate (**Lead Manager Offer**); and
- (iii) an options offer of 13,000,000 New Listed Options to the Directors and Company Secretary (3,000,000 for each Director and 1,000,000 for the Secretary) in accordance with the Resolutions passed at the General Meeting (**Management Offer**);

using the definitions of the capitalised words and phrases as set out in the Prospectus (collectively, the **Offers**).

A copy of the Prospectus is available on ASX's Announcement Platform: <https://www2.asx.com.au/markets/trade-our-cash-market/announcements.gnm>

The Offers will be made under, or accompanied by, a copy of the Prospectus. Any recipient of this TMD should carefully read and consider the Prospectus in full and consult their professional adviser if they have any questions regarding the contents of the Prospectus. Any recipient of this TMD who wants to acquire New Listed Options under the Offers will need to complete the application form that will be in, or will accompany, the Prospectus. There is no cooling off period in respect of the issue of the New Listed Options. This TMD is not a disclosure document for the purposes of the *Corporations Act 2001* (Cth), and therefore has not been lodged, and does not require lodgement, with the Australian Securities and Investments Commission (**ASIC**) nor does it contain a full summary of the terms and conditions of the New Listed Options.

This TMD does not take into account what you currently have, or what you want and need, for your financial future. It is important for you to consider these matters and read the Prospectus before you make an investment decision. The Company is not licensed to provide financial product advice in relation to the New Listed Options.

## 1. TARGET MARKET

Factor	Target market
Investment Objective	The Company expects that an investment in New Listed Options will be suitable to investors who wish to gain exposure to equities in a small/mid-cap mining company listed on the Australian Securities Exchange ( <b>ASX</b> ).
Investment Timeframe	<p>The target market of investors will take a short to medium term outlook on their investment. Investors with a short-term outlook for their investment will benefit from an anticipated listing of the New Listed Options on ASX, as well as an ability to exercise the New Listed Options and trade the underlying Shares issued on exercise should the exercise price of the New Listed Options be lower than the trading price of Shares. Investors with a medium-term outlook will benefit from an ability to exercise the New Listed Options before the date that is 1 July 2025 and increase their shareholding and exposure to the potential upside in the Company's Shares into the future.</p> <p>Given the need to pay the exercise price in order to acquire Shares, Investors in the target market are in a financial position that is sufficient for them to invest their funds until 1 July 2025 should they wish to exercise their New Listed Options. Any decision to exercise the New Listed Options is likely to be based on the trading price of the Shares.</p>
Product description and key attributes	<p>The key eligibility requirements and product attributes of the New Listed Options are:</p> <ul style="list-style-type: none"> <li>• the Placement Offer is an offer to the Placement Participants of one (1) New Listed Option for every one (1) Share subscribed to under the Placement;</li> <li>• the Lead Manager Offer is an offer to the Lead Manager as part consideration for the services they are providing pursuant to the Lead Manager Mandate;</li> <li>• the Management Offer is an offer to the Directors and Secretary in accordance with the Resolutions passed at the General Meeting;</li> <li>• no funds will be raised from the Placement Offer or Management Offer;</li> <li>• a total of \$2,000 will be raised from the New Listed Options issued in connection with the Lead Manager Offer as they are being issued at an issue price of \$0.0001 each;</li> </ul>

	<ul style="list-style-type: none"> <li>the New Listed Options are exercisable at \$0.06 per Option with an expiry date of 1 July 2025;</li> <li>a maximum of 66,333,333 New Listed Options will be issued under the Offers;</li> <li>the Offers are not being extended to, and the New Listed Options will not be issued to, shareholders with a registered address which is outside Australia and New Zealand.</li> </ul>
Investment Metrics	<p>While the Company does not have an established eligibility framework for investors based on metrics such as age, expected return or volatility, it is expected that the target market of investors will be able to withstand potential fluctuations in the value of their investment.</p> <p>An exercise price is required to be paid to acquire shares on exercise of New Listed Options. As such, the capacity to realise the underlying value of the New Listed Options would require that they be exercised on or before the expiry date. Investors in the target market will need to be in a financial position to have sufficient available funds so as to facilitate an exercise of the New Listed Options prior to the expiry date. Prior to the expiry date, investors' ability to liquidate the New Listed Options may be limited by a lack of liquidity in the trading of New Listed Options and Shares and the price of the Shares.</p> <p>The New Listed Options offer no guaranteed income or capital protection.</p>
Risk	<p>The Company considers that an investment in the New Listed Options is highly speculative, such that an investment in the Company is not appropriate for an investor who would not be able to bear a loss of some or all of the investment. Investors should also have a sufficient level of financial literacy and resources (either alone or in conjunction with an appropriate adviser) to understand and appreciate the risks of investing in New Listed Options as an asset class generally and the more specific risks of investing in an Australian listed mining company.</p>

## 2. DISTRIBUTION CONDITIONS

The offer of New Listed Options under the Prospectus is being made to the Placement Participants, Lead Manager, Directors and Company Secretary in accordance with their entitlement under the Placement Offer, Lead Manager Offer and Management Offer (as applicable) (**Eligible Shareholders**).

The Prospectus will include jurisdictional conditions on eligibility. The Company will also include on its web landing page for the offer of New Listed Options a copy of this TMD and



require that retail clients confirm that they meet the eligibility criteria of the expected target market outlined in this TMD before they apply for New Listed Options.

The Company considers that these distribution conditions will ensure that persons who invest in New Listed Options fall within the target market in circumstances where personal advice is not being provided to those persons by the Company.

### **3. REVIEW TRIGGERS**

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The New Listed Options are being offered for a limited offer period set out in the Prospectus, after the conclusion of which the New Listed Options will no longer be available for investment by way of issue. It follows that the TMD will only apply in the period between the commencement of the offer of the New Listed Options and the issue of the New Listed Options shortly after the close of the Offers (**Offers Period**).

To allow the Company to determine whether circumstances exist that indicate this TMD is no longer appropriate to the New Listed Options and should be reviewed, the following review triggers apply for the Offers Period:

- (a) a new offer of New Listed Options that requires preparation of a disclosure document is made after completion of the Offers Period;
- (b) any event or circumstance that would materially change a factor taken into account in making this TMD;
- (c) the existence of a significant dealing of the New Listed Options that is not consistent with this TMD. The Company does not consider that an on-sale of the New Listed Options on market is a significant dealing;
- (d) ASIC raises concerns with the Company regarding the adequacy of the design or distribution of the New Listed Options or this TMD; and
- (e) material changes to the regulatory environment that applies to an investment in the New Listed Options.

### **4. REVIEW PERIOD**

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If a review trigger occurs during the Offers Period, the Company will undertake a review of the TMD in light of the review trigger.

The Company will otherwise complete a review of the TMD immediately prior to the issue of New Listed Options under the Offers.

### **5. INFORMATION REPORTING**

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The reporting requirements of all distributors is set out in the table below.

Reporting requirement	Period for reporting to the Company by the distributor	Information to be provided
Whether the distributor received complaints about the New Listed Options.	<ul style="list-style-type: none"> <li>For such time as the Offers Period remains open, within 10 business days after the end of each quarter.</li> <li>Within 10 business days after the end of the Offers Period.</li> </ul>	<ul style="list-style-type: none"> <li>The number of complaints received.</li> <li>A summary of the nature of each complaint or a copy of each complaint.</li> </ul>
A significant dealing of the New Listed Options that is not consistent with this TMD	As soon as reasonably practicable after the significant dealing occurs, but in any event no later than 10 business days after the significant dealing occurs.	<ul style="list-style-type: none"> <li>Details of the significant dealing.</li> <li>Reasons why the distributor considers that the significant dealing is not consistent with this TMD.</li> </ul>
A summary of the steps taken by the distributor to ensure that its conduct was consistent with this TMD.	Within 10 business days after the end of the close of the offer of New Listed Options in accordance with the Prospectus.	A summary of the steps taken by the distributor to ensure that its conduct was consistent with this TMD.

## 6. CONTACT DETAILS

Contact details in respect of this TMD for the Company are:

Aida Tabakovic

Company Secretary

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Email: [Aida@miningcorporate.com.au](mailto:Aida@miningcorporate.com.au)